

# FERNANDO MALUF

São Paulo, Brazil • Open to Remote & Relocation (US/EU/UK/CA)

Work Authorization: EU citizen (right to work in the EU; no sponsorship required)

LinkedIn: [linkedin.com/in/fernando-maluf-830673203](https://www.linkedin.com/in/fernando-maluf-830673203) • Email: [carmonafernando7@gmail.com](mailto:carmonafernando7@gmail.com)

Phone/WhatsApp: +55 11 94003 3029

---

## PROFILE

Systems-minded engineer with a finance background, combining low-level performance optimization with product intuition. I build AI-powered tools (RAG pipelines, evaluation harnesses, data-intensive surfaces) and obsess over efficiency—whether in code, workflows, or user experience.

Deep API expertise (auth, rate limits, retries, observability) and hands-on LLM orchestration. Top 1 globally on Claude Code usage.

---

## HIGHLIGHTS

- Multi-agent systems in Claude Code: custom MCP servers orchestrating content workflows for 18 marketing clients; real-time equity reports with Convex sync.
  - Nebulae — AI Research Agent for financial data: RAG over statements, filings, earnings calls, and market data with traceable citations; internal tools for ingestion, schema mapping, chunking policies, query expansion, and an evaluation harness (retrieval precision/recall and answer grading); heavy API orchestration (auth, rate limits, retries, logging, observability).
  - Monexa (financial analytics): advanced screener (100+ metrics), deep historicals, ownership analytics, and transcripts; built an autonomous SEO engine for acquisition — 15k+ monthly unique visitors (100% organic: Google + LLMs).
- 

## EXPERIENCE

### Founder & AI Engineer | Alpine Labs | São Paulo / Remote | Nov 2024 – Present

- Design and ship AI-first products in finance and health; specify agents/workflows, data taxonomies, KPIs, and UX.
- Own discovery, prioritization, instrumentation, and customer feedback loops; partner with engineering on delivery quality and SLAs.

### Fund Manager | TROPICO Latin America Investments | São Paulo | Jul 2022 – Present

- Lead research, risk, and portfolio construction across public markets; communicate theses and rationale to stakeholders.

### Head of Research (Confidential) | Feb 2022 – Present

- Lead research deliverables for LatAm; align PMs and external stakeholders on analysis, materials, and timelines.

### Prior Experience | 2012 – 2022

- Portfolio Manager — Kondor Invest; Portfolio Manager (Partner) — Kondor Itaim (acquired by ASA Investments); Associate Equity Research Analyst — Empiricus; FP&A; Analyst — Private Holding.
- 

## SKILLS

**LLM Ops:** prompt/workflow design, multi-agent patterns, RAG/knowledge bases, evaluation & instrumentation

**Customer Success / Deployment:** enterprise onboarding, solution design, runbooks, KPIs, developer enablement, API best practices

**Product:** discovery, prioritization, cross-functional execution, roadmapping

**APIs & Data:** market-data/filings endpoints, authentication, rate limits, retries, logging, observability; Redis/Postgres familiarity

**Finance:** valuation, risk, sector/company analysis, executive communications

**Languages:** Portuguese (native), English (fluent)

---

## EDUCATION & CERTIFICATIONS

- Saint Paul Escola de Negócios — CST, Accounting & Finance (Brazil)
- Columbia Business School — Executive Education, Value Investing (New York, USA)
- ANBIMA — CGA / CFG / CGE